



THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PROCUREMENT DEPARTMENT
75 North Pace Blvd.
Pensacola, FL 32505

BID/RFP AWARD NOTICE

DATE:
April 24, 2024

BID TITLE & REFERENCE:
Direct Delivery of Ala Carte Snacks and
Beverages to Schools Cafeteria
Bid #241502

DESCRIPTION OF PURCHASE:

An annual agreement with a one (1) year renewal option to provide direct delivery of ala carte snack items and beverage products to school cafeterias as stocked and distributed by the Central Warehouse for school cafeterias throughout the District. Twenty-nine (29) items were bid and twenty-four (24) items are recommended for award. Five (5) items were not awarded due to no bids being received or sample products were not approved in taste tests. Items will be purchased as needed to meet ala carte snack and beverage requirements. Bid award(s) to the lowest bidder(s) meeting specifications.

Effective Dates: June 1, 2024 through May 31, 2025

REQUESTED BY:

Food Services

| SUPPLIER NAME: | ITEMS AWARDED: | ESTIMATED ANNUAL EXPENDITURE: |
|------------------------------|-----------------------|--------------------------------------|
| Butler Foods, Cantonment, FL | 18 | \$ 1,824,154.95 |
| Coca-Cola, Pensacola, FL | 5 | 111,625.00 |
| Hershey, Pensacola, FL | 1 | 86,400.00 |

AMOUNT OF PURCHASE:

\$2,022,179.95 Est. / Yr.

FUNDING SOURCE:

Food Services Fund (4110)

METHOD OF PROCUREMENT:

ECSD Bid

Bids Received: 4

Bids Rejected: 1

DATE AND TIME POSTED:

April 24, 2024, 4:55 p.m. Central Time

9500PUR101 (11/10) Retention - 5 Years

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
 PROCUREMENT DEPARTMENT
 75 NORTH PACE BOULEVARD
 PENSACOLA, FLORIDA 32505
BID TABULATION**

DATE: April 24, 2024

Awarded Items are highlighted

BID NBR: 241502

BID TITLE: Ala Carte Snacks and Beverages

| | | | | | | | | |
|--------------------|--|----|--|----|---|----|--|----|
| ITEM | Animal Cracker Individually packaged | | Baked Snack Cracker Square Shaped | | Cereal Snack Mix Assorted | | Chips, Assorted Individually Packaged | |
| Quantity: | 20 0520190 | cs | 50 0520180 | cs | 1,500 0504090 | cs | 200,000 0520500 | ea |
| ITEM NUMBER | 1 | | 2 | | 3 | | 4 | |
| Butler | 0.3217 | | 0.2857 | | 0.6108 | | | |
| Cantonment, FL | 48.26 | | 50.00 | | 36.65 | | 0.59 | |
| Coca-Cola | | | | | | | | |
| Pensacola, FL | No Bid | | No Bid | | No Bid | | No Bid | |
| Hershey | | | | | | | | |
| Pensacola, FL | No Bid | | No Bid | | No Bid | | No Bid | |
| ITEM | Cookie, Soft Baked Individually Wrapped | | Croutons, Country Cut Cheese Garlic | | Corn Chips RF Bulk Whole Grain | | Fruit Snack, Assorted Individually Packaged | |
| Quantity: | 600 05071XX | cs | 25 0520150 | cs | 2,200 0502310 | cs | 270 0520205 | cs |
| ITEM NUMBER | 5 | | 6 | | 7 | | 8 | |
| Butler | 0.4050 | | 0.1740 | | 3.7500 | | 0.4962 | |
| Cantonment, FL | 48.60 | | 43.49 | | 30.00 | | 71.45 | |
| Coca-Cola | | | | | | | | |
| Pensacola, FL | No Bid | | No Bid | | No Bid | | No Bid | |
| Hershey | | | | | | | | |
| Pensacola, FL | No Bid | | No Bid | | No Bid | | No Bid | |
| ITEM | Fruit Strips 100% Fruit | | Baked Snack Crackers Fish Shaped | | Cookies, Bite Size Individually Packaged | | Beef Jerky Sticks Variety | |
| Quantity: | 400 0530860,0530861,0530862 | cs | 1,500 0504090 | cs | 400 0520185 | cs | 100 0520208,0520210,0520211 | cs |
| ITEM NUMBER | 9 | | 10 | | 11 | | 12-DELETED | |
| Butler | 0.3865 | | 0.2631 | | 0.6881 | | | |
| Cantonment, FL | 37.10 | | 78.93 | | 55.05 | | No Bid | |
| Coca-Cola | | | | | | | | |
| Pensacola, FL | No Bid | | No Bid | | No Bid | | No Bid | |
| Hershey | | | | | | | | |
| Pensacola, FL | No Bid | | No Bid | | No Bid | | No Bid | |

| | | | | |
|--------------------|--|--|-----------------------------------|--|
| ITEM | Beef Jerky, Pieces Variety | 100% Juice Shelf Stable 6 oz | 100% Juice Shelf Stable, 10 oz | 100% Fruit Juice Shelf Stable, 4 oz |
| Quantity: | 400 cs 0520208,0520210,0520211 | 60,000 ea 0570590 | 90,000 ea 0570590 | 30,000 cs 0530900-0530905 |
| ITEM NUMBER | 13 | 14 | 15 | 16 |
| Butler | 1.5694 | 0.41 | 0.77 | 0.2988 |
| Cantonment, FL | 75.33 | 13.12 my | 18.48 my | 11.95 my |
| Coca-Cola | | | 0.729 | |
| Pensacola, FL | No Bid | No Bid | 17.50 | No Bid |
| Hershey | | | | |
| Pensacola, FL | No Bid | No Bid | No Bid | No Bid |
| ITEM | Popcorn, Assorted Individually Packaged | Sports Drink, Isotonic Zero Calorie | Marshmallow Square Crispy | Fruit Cup Frozen Smoothie |
| Quantity: | 500 cs 0520203 | 21,000 ea 0570540 | 600 cs 0520230 | 3,000 cs 540000 |
| ITEM NUMBER | 17 | 18 | 19 | 20 |
| Butler | 0.8715 | | 0.6268 | 0.3650 |
| Cantonment, FL | 41.83 | No Bid | 50.14 | 32.85 |
| Coca-Cola | | 0.875 | | |
| Pensacola, FL | No Bid | 21.00 | No Bid | No Bid |
| Hershey | | | | 0.36 |
| Pensacola, FL | No Bid | No Bid | No Bid | 28.80 |
| ITEM | Pudding Cup Frozen | Water, Flavored Carbonated | Tortilla Chip WG Bulk | Tortilla Chip, 2 oz Individually Packaged |
| Quantity: | 25 cs 0513080 | 45,000 ea 0580030 | 3,000 cs 0502310 | 50 cs 0520512 |
| ITEM NUMBER | 21-DELETED | 22 | 23 | 24-DELETED |
| Butler | | 1.29 | 3.8350 | |
| Cantonment, FL | No Bid | 15.48 my | 30.68 | No Bid |
| Coca-Cola | | | | |
| Pensacola, FL | No Bid | No Bid | No Bid | No Bid |
| Hershey | | | | |
| Pensacola, FL | No Bid | No Bid | No Bid | No Bid |

| ITEM | Tea, Shelf Stable Variety Flavors 300 0530800 | cs | Water, Flavored Vitamin Enriched 6,000 0580020 | ea | Water, Unflavored 12 oz 1,000 0570550 | ea | Water Unflavored 16-20 oz 60,000 0580020 | ea |
|----------------|--|----|---|----|--|----|---|----|
| ITEM NUMBER | 25-DELETED | | 26 | | 27 | | 28 | |
| Butler | | | | | | | | |
| Cantonment, FL | No Bid | | No Bid | | No Bid | | No Bid | |
| Coca-Cola - A | | | 1.154 | | 0.736 | | 0.333 | |
| Pensacola, FL | No Bid | | 13.85 | | 8.84 | | 8.00 | |
| Coca-Cola - B | | | | | | | 0.512 | |
| Pensacola, FL | No Bid | | No Bid | | No Bid | | 12.30 | |
| Hershey | | | | | | | | |
| Pensacola, FL | No Bid | | No Bid | | No Bid | | No Bid | |
| ITEM | Water, Flavored 20 oz 500 0570580 | ea | | | | | | |
| ITEM NUMBER | 29-DELETED | | | | | | | |
| Butler | | | | | | | | |
| Cantonment, FL | No Bid | | | | | | | |
| Coca-Cola | | | | | | | | |
| Pensacola, FL | No Bid | | | | | | | |
| Hershey | | | | | | | | |
| Pensacola, FL | No Bid | | | | | | | |

NOTES:

- a=Alternate product
- au=Alternate product unacceptable, no sample sent, or sample not approved
- ay = Sample received and approved
- m = Vendor bid minimum shipment / my = Minimum shipment acceptable
- mu=Minimum shipment unacceptable
- my=Minimum shipment acceptable
- p=Awarded by package size

BID TABULATION, RECOMMENDATIONS, AND PROTEST

Bid tabulations with award recommendations are posted for 72 hours in the Procurement Department Office and are also posted to the School District's website address at: <https://www.escambiaschools.org/Page/1048>. Notices will not be automatically mailed. Bid tabulations or recommendations will be distributed solely through the Procurement website address. Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes will constitute a waiver of proceedings under Chapter 120 Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

Allison Watson
Allison Watson
Director of Procurement