



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY**  
**PROCUREMENT DEPARTMENT**  
75 North Pace Boulevard  
Pensacola, FL 32505

**PROPOSAL AWARD NOTICE**

**DATE:**  
**January 29, 2025**

**PROPOSAL TITLE & REFERENCE:**  
**UPS Systems and Supporting Equipment,**  
**E-Rate RFP #470 250003482**

**DESCRIPTION OF PURCHASE:**

An estimated order of two hundred fifty (250) Orion Pro RTX2 UPS Series with pre-installed network card to provide continuous power to critical equipment. Vendor was selected through compliance with E-rate procedures to evaluate participating responder proposals with criteria based on cost/specifications, warranty, timeline, and acceptance of specific billing parameters.

These purchases are eligible for E-rate funding, which is being pursued.

**REQUESTED BY:**

Information Technology

**SUPPLIER NAME:**

Riverside Technologies, Inc., North Sioux City, SD

**AMOUNT OF PURCHASE:**

\$160,250.00 Est.\*

**FUNDING SOURCE:**

Capital Improve Tax Contr Fd – FY2025 (3715) –  
Computer Equipment (1503)

\*This is the pre-discount portion of the project. The District reasonably anticipates obtaining funding from the E-rate program that will cover eighty-five (85) percent of the pre-discount cost.

**METHOD OF PROCUREMENT:**

Universal Service Administrative Company (USAC) E-rate 470 Application issued in conjunction with RFP 470 250003481.

Responses Received: 10      Responses Rejected: 3

**DATE AND TIME POSTED:**

January 29, 2025, 5:16 p.m. Central Time

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY  
PROCUREMENT DEPARTMENT  
75 NORTH PACE BLVD.  
PENSACOLA, FLORIDA 32505**

**ERATE FORM 470 250003482 EVALUATION SUMMARY**

**Project name: UPS Systems and Supporting Equipment**

**Date: January 29, 2025**

**Proposed Award: Orion Power Systems/RTI**

<u>Criteria</u>	<u>Max Pts Allowed</u>	<u>Howard Points</u>	<u>ORE Points</u>	<u>Sante Fe Points</u>	<u>SHI Points</u>	<u>WESCO Points</u>	<u>Orion/RTI Points</u>	<u>Vertiv/RTI Points</u>
Price:	75	73	57	64	56	61	75	55
Warranty:	10	10	6	10	10	9	10	10
Timeline:	10	10	2	7	10	10	9	9
Invoicing:	5	1	1	3	2	5	2	2
Total:	100	94	66	84	78	85	96	76

**RFP TABULATION, RECOMMENDATIONS, AND PROTEST**

RFP tabulations with award recommendations are posted for 72 hours in the Procurement Department Office and are also posted to the School District's website address at: <https://www.escambiaschools.org/Page/1048>. Notices will not be automatically mailed.

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes.

I hereby certify that the prices and responders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

*Allison Watson*

Allison Watson, Director  
Procurement Department